

Chief Commercial Officer

Ref: PSL4157
USA

Attractive Salary
Commensurate with experience

A unique opportunity to play a key leadership role within an exceptionally successful, extremely dynamic, and remarkably ambitious business. Having achieved unbridled success over recent years you can help lead the next phase of their growth, development and success.

- **Do you have the passion, enthusiasm and talent to create your own success?**
- **Are you an outstanding strategic business developer and relationship builder?**
- **Do you have the drive, vision and talent to inspire others?**
- **Are you able to develop and implement a global commercial strategy?**
- **Are you ready to play a key role in leading and shaping a growing business?**
- **Does your ambition match that of a rapidly growing and highly entrepreneurial business?**

Our client is a highly dynamic, entrepreneurial and innovative private equity backed business, that through outstanding leadership, investment and quality of service, has achieved exceptional growth, becoming an established market leader.

Their products and services are designed to improve the delivery of clinical trials for the benefit of patients, clinicians, payers and sponsors.

Working closely with **The Board** and reporting to the **Chief Executive Officer**, the **Chief Commercial Officer** will be responsible for all global commercial operations, driving growth, quality and leading the commercial strategy and vision.

The **Chief Commercial Officer** will play a key role in the strategic direction of the business, with full responsibility for the commercial, sales, marketing, business development and key commercial relationship strategy for the business. As **Chief Commercial Officer** you will be a key member of the **Executive Leadership Team** and play a critical role in establishing, developing and growing the business and the company profile, developing and implementing the **Commercial** objectives.

Reporting to the **Chief Executive Officer**, you will enjoy a high level of autonomy, responsibility and accountability. Critical to your success will be your ability to develop, implement and measure a clear vision and strategy for the commercial growth and success of the business globally, including but not limited to:

- Business Development
- Sales
- Marketing
- Key Commercial Relationships

The **Chief Commercial Officer** will lead the development of outstanding customer relationships, building brand value and working closely with other members of the business and leadership to deliver sales, profitability and ensure the continued delivery of services that exceed customer expectations.

This is a unique opportunity to contribute, shape, lead and influence within a highly entrepreneurial and successful business, making a genuine difference to the lives of patients.

If you are interested in this role, please visit our website <https://pharma-search.co.uk> or telephone Dr Grant Coren in strictest confidence on +44 (0) 7850 190660. Alternatively, please send your CV to grant@pharma-search.co.uk.