**Executive Director, Business Development, UK**

**(Blue Chip Alliance Development and Management)**

**Ref: PSL4060** **Attractive Salary**Europe Commensurate with experience

This is an exciting opportunity to join a leading full-service highly ambitious global CRO.

Our client has enjoyed outstanding growth and success in recent years. Their success has come from being highly customer focused and delivering unique solutions and services, through a therapeutically focused business model, along with outstanding leadership and vision.

With an exceptional business development team and successful operational delivery model, they have been able to exceed their ambitious growth targets every year for the last 5 years.

Rather than rest on their laurels, they continue to invest further in their growth and development, through continued investment in talented people, systems, processes and creative solutions.

This newly created **Executive Director, Business Development, Europe** position will focus on developing, building and leading key accounts and alliances with blue chip Pharmaceutical clients.

We are seeking individuals with strong networks, experience and expertise, coupled to an impressive track record of success within one or more of the following areas:

* Blue chip pharmaceutical client development
* Geographical expertise within the UK / Benelux / Scandinavia / Germany / Switzerland
* Alliance management
* Strategic business development

Reporting to the Senior Vice President Business Development, youwill enjoy a high level of autonomy and responsibility. You will be supported, provided with the tools required for success with a refreshingly long term approach towards your success.

As the CRO sector continues to evolve, you will play a key role in helping to shape the future of alliance and strategic partner relationships and provide leadership in the development of mutually beneficial relationships.

This is an extremely exciting opportunity within a forward thinking business, where you will be rewarded for success and allowed to flourish as an outstanding business development professional.

*For further information or a discussion in complete confidence, please contact Dr Grant Coren,*

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